

COMPANY OVERVIEW

Optimas International is a tech-enabled industrial distributor providing fasteners, components, inventory management and supply chain solutions. Partnering with domestic and global manufacturers, we deliver bespoke, engineering-led and technology-enabled programmes designed to improve efficiency, quality, supply chain resilience and profitability.

100+	Years of expertise	1,200+	Global suppliers	1,500+	Global customers
750	Members serving globally	2.2 Bn	Parts supplied annually	40K+	SKUs supplied annually
365	Days a year support	0	Defect culture		



APAC • Europe • UK

11 distribution facilities across 7 countries

Value-Added Services

- Global Presence, Local Support:**
 We help customers maintain consistency, reliability and speed across their operations through our global and local expertise.
- Bespoke Engineering:**
 Our expertise enables us to deliver fastening solutions tailored to meet specific manufacturing requirements.
- OptiTech® - Smart Inventory Solutions:**
 Using tech-enabled VMI programmes and real-time visibility tools, we help customers streamline operations, improve forecast accuracy, automate replenishment and maintain reliable stock levels.
- Supply Chain Risk Mitigation:**
 We empower supply chains through strategic sourcing, strong supplier networks and proactive planning.
- Smart BOM Management:**
 By improving standardisation, reducing complexity and cost, we simplify BOM management, supported by OptiSpec®.

Product Range

- Bespoke Engineered Parts**
 - Bearings
 - Bolts
 - Bushings
 - Cable Management
 - Clamps
 - Clips
 - External Threaded Fasteners
 - Gaskets
 - Hardware and Ancillaries
 - High Temp and Exotic Materials
 - Internal Threaded Fasteners
 - Kits and Assemblies
 - Lightweight Parts
 - Nuts
 - Plastic Parts
 - Prototype Products
 - Rivets and Inserts
 - Screws
 - Sems
 - Shims
 - Spacers and Standoffs
 - Studs
 - Washers

[+More](#)

Key Markets

- Agriculture
- Automotive and EV
- Bus and Truck
- Defence
- Industrial Equipment
- Infrastructure and Construction
- Marine
- Material Handling
- Medical
- Off-Highway
- Power and Energy
- Rail
- Semiconductor Capital Equipment
- Tunnel Infrastructure

[+More](#)

Additional Services

- BOM Management
- Engineering Support
- On-Site Support
- Kitting and Assembly
- Part Design and Testing
- Point-of-Use Delivery
- Inspection Services
- Supplier Selection, Management
- Strategic Sourcing
- Quality Testing

Key Account Growth

Off-Highway OEM

35+ years of partnership

- Accounts grown by 15x
- SKUs increased by 275%
- Net sales increased over 10x

Power Generation OEM

30+ years of partnership

- Facilities grown by 11x
- SKUs increased by 1,100%
- Net sales increased over 23x

Luxury Vehicle OEM

20+ years of partnership

- 42M parts supplied annually
- Unique SKUs grown 1.5x to 90%
- Net sales increased over 6x

Automotive Tier-1

15+ years of partnership

- Accounts increased by 19x
- SKUs increased by 168%
- Net sales increased by 14x

Automotive Tier-1 Case Study

Interiors, seating and emissions technologies manufacturer

Forvia experienced part proliferation from its continually expanding product lines, causing increased inventory from redundant parts.

Optimas International created a standardised global part list for multi-programme use, resulting in efficiency gains and cost savings:

- Lowered total cost of ownership
- Reduced risk with consolidated supply chain
- Faster speed to market with quality-approved part list

FORVIA
Inspiring mobility

“Optimas International's part standardisation reduced our piece part costs, enabled us to launch new products quicker, decrease inventory obsolescence, improve product quality and increase customer satisfaction.”

• Rainer Schulze
Global Commodity Director, Metals & Mechatronics, Forvia

82% | Standardised SKUs

82% of the total BOM was converted to global standard parts, enabling consistency, scalability and supplier leverage.

79% | SKU reduction

SKUs were reduced, eliminating duplication, lowering inventory and simplifying the supply base.

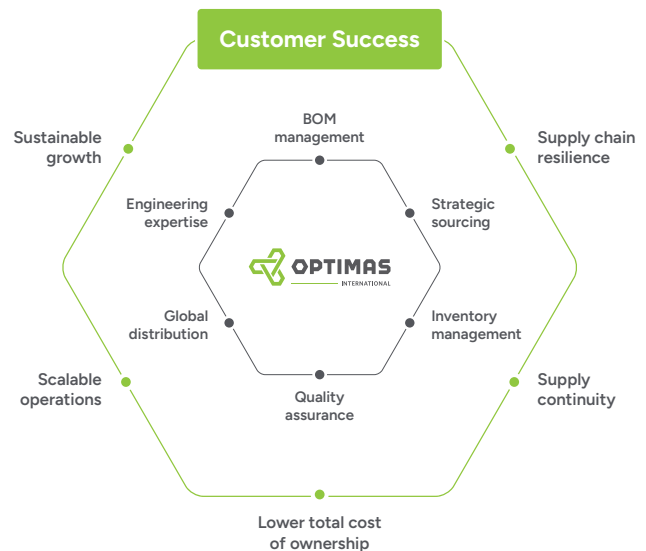
€1.6M | Annual cost savings

This lowered total cost of ownership through economies of scale, reduced inventory and risk mitigation enabled by a simplified supply chain.

Why We Do What We Do

Optimas International combines advanced engineering expertise, inventory management systems and global sourcing to simplify complex supply chains. We deliver scalable solutions that reduce total cost of acquisition and drive long-term value for our customers. In today's complex business environment, companies need a partner that mitigates risk and supports sustainable growth. We do this by:

Making Every Connection Count



Committed to Sustainability

At Optimas International, we create long-term value through responsible sourcing, trusted partnerships and a commitment to continuous improvement. We build resilient supply chains that support our customers and the communities we serve.

By combining innovation with practical solutions, we are helping shape a more sustainable future for our business, our industry and the people who depend on us.

