OPTIMAS INTERNATIONAL

SERVICE IN FOCUS:

SUPPLY CHAIN AND LOGISTICS

From inventory and demand planning to replenishment and delivery, we bring your fastener supply chain together through one accountable partner. Our approach improves component availability, reduces risk and lowers total cost of ownership across the UK, Europe and APAC.

Company Overview

100+	Years of expertise	**1,200+**	Global suppliers	**1,500+**	Global customers
750	Members serving globally	**2.2 Bn**	Parts supplied annually	**40K+**	SKUs supplied annually
365	Days a year support	**0**	Defect culture		



APAC • Europe • UK

11 distribution facilities across 7 countries

Supply Chain Expertise

Optimas International brings sourcing, supplier management, inventory and logistics together through one accountable supply chain partner. With 11 distribution facilities across 7 countries, we support manufacturing operations across the UK, Europe and APAC.

Rather than managing multiple suppliers and fragmented processes, manufacturers gain greater visibility and control across their fastener and C-class component supply.

We keep components moving, so production isn't held up by missing parts.

Supply Chain Services

- **Vendor Managed Inventory**
  OptiTech®-enabled replenishment with real-time visibility.
- **Demand Planning and Forecasting**
  Purchasing aligned with production schedules to improve availability and avoid excess stock.
- **Kitting and Line-Side Delivery**
  Components delivered ready for use at the point of assembly.
- **Global Distribution and Logistics**
  Regional facilities supporting reliable delivery across multiple sites and markets.
- **Multi-Site Supply Programmes**
  Consistent supply, service and replenishment across plants and regions.
- **Supply Continuity Planning**
  Safety stock, buffer stock and contingency planning to protect production.

Key Benefits

Reduce Total Cost of Ownership

We reduce the hidden costs of fasteners, from purchasing administration and stockholding to expediting and logistics.

Improve Availability and Visibility

Real-time visibility of stock, usage and replenishment keeps the right parts at the point of use and helps prevent line stoppages.

Improve Demand Planning

We align purchasing and replenishment with production schedules to avoid shortages and unnecessary stock.

Optimise Your Bill of Materials

We rationalise specifications, standardise components and reduce unnecessary SKU proliferation across products and programmes.

What is Fastener Supply Chain Management?

Fastener supply chain management is the coordinated sourcing, procurement, inventory and logistics of fasteners and other C-class components. By consolidating supply through one accountable partner, manufacturers gain greater visibility and control, simplify procurement and support reliable production. Our approach helps manufacturers:

- Consolidate multiple suppliers into one accountable partner.
- Improve component availability and protect production continuity.
- Reduce inventory holding costs and redundant stock.
- Gain real-time visibility of stock, usage and replenishment.
- Lower the administrative burden of low-value, high-volume parts.
- Scale supply across multiple sites, regions and programmes.

Global Logistics and Distribution

Our international distribution network combines regional stockholding with local support, so components are available where and when production needs them. Local teams and regional stock mean faster response and reliable supply across multiple sites and markets.

- 11 distribution facilities across 7 countries
- Support 365 days a year
- Regional stockholding across the UK, Europe and APAC
- Kitting and point-of-use delivery
- ISO 9001 and 14001 certified
- Multi-site and cross-border supply programmes

EV Battery Systems Case Study

Battery tray manufacturer supplying a major automotive OEM

- **Restored a stalled battery line with a compliant, safety-critical fastener in under 10 weeks.**

Structural fasteners from the customer's incumbent supplier began failing in production and were found to be below the required property class. The OEM limited the customer to approved sources, and the standard lead time was 16–22 weeks, so production faced months of disruption.

Optimas International identified an approved manufacturer, ran supply and validation in parallel, and delivered by dedicated express road freight:

- Production restarted with zero fastener failures
- Compliant supply within OEM approval, with no deviation needed
- No air freight, with full traceability through to goods-in

<10 wks	Delivery vs 16-22 week standard
0	Fastener failures on restart
100%	Traceable delivery

Key Account Growth

Off-Highway OEM

35+ years of partnership

- Accounts grown by 15x
- SKUs increased by 275%
- Net sales increased over 10x

Power Generation OEM

30+ years of partnership

- Facilities grown by 11x
- SKUs increased by 1,100%
- Net sales increased over 23x

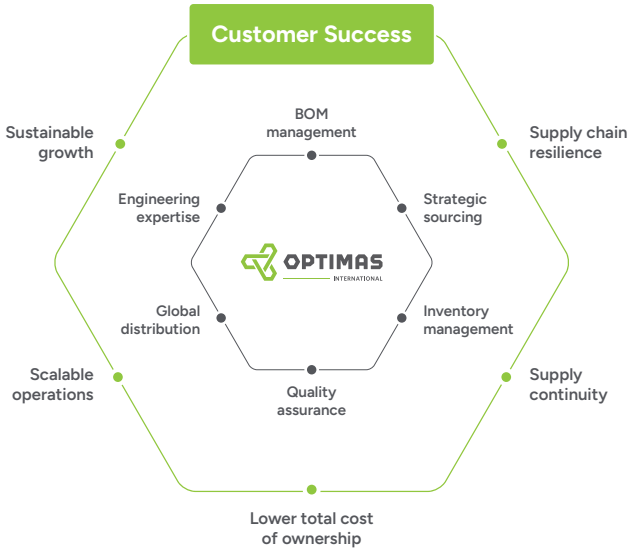
Value-Added Services

- **Global Presence, Local Support:**
  We help customers maintain consistency, reliability and speed across their operations through our global and local expertise.
- **Supply Chain Risk Mitigation:**
  We empower supply chains through strategic sourcing, strong supplier networks and proactive planning.
- **Bespoke Engineering:**
  Our expertise enables us to deliver fastening solutions tailored to meet specific manufacturing requirements.
- **Smart BOM Management:**
  By improving standardisation, reducing complexity and cost, we simplify BOM management, supported by OptiSpec®.
- **OptiTech® - Smart Inventory Solutions:**
  Using tech-enabled VMI programmes and real-time visibility tools, we help customers streamline operations, improve forecast accuracy, automate replenishment and maintain reliable stock levels.

Why We Do What We Do

Optimas International combines advanced engineering expertise, inventory management systems and global sourcing to simplify complex supply chains. We deliver scalable solutions that reduce total cost of acquisition and drive long-term value for our customers. In today's complex business environment, companies need a partner that mitigates risk and supports sustainable growth. We do this by:

Making Every Connection Count.



Global HQ: GL2 2FR, Gloucester
European HQ: 57910, Hambach
Türkiye: 34956, Istanbul
China and SE Asia: 215122, Suzhou
India: 410501, Pune

- optimasinternational.com
- collaborate@optimas.com